



**JUNE 30, 2021**

**COMPOSITE FACTS**

<b>Benchmark</b>	Bloomberg Barclays U.S. Aggregate Bond Index
<b>Inception Date</b>	October 1, 1995
<b>Composite Assets</b>	\$3,057.2 million
<b>Number of Accounts</b>	17

**FIXED INCOME ANALYTICS**

	<i>Composite</i>	<i>Benchmark</i>
<b>Wtd. Avg. Maturity</b>	8.02 Yrs	8.42 Yrs
<b>Yield to Maturity</b>	1.44%	1.51%
<b>Effective Duration</b>	6.24 Yrs	6.56 Yrs
<b>Wtd. Avg. Coupon</b>	2.65%	2.57%

**SECTOR DISTRIBUTION**

	<i>Composite (%)</i>	<i>Benchmark (%)</i>
<b>U.S. Treasury</b>	23.9	37.5
<b>U.S. Agency</b>	—	1.4
<b>Other U.S. Gov't</b>	10.1	1.1
<b>Taxable Muni/Not for Profit</b>	9.1	1.3
<b>Corporates</b>	26.1	26.6
<b>Asset Backed</b>	2.8	0.3
<b>Mortgage Backed</b>	21.9	27.2
<b>Comm. Mtge. Backed</b>	4.7	1.2
<b>Sovereign/Supranationals</b>	—	3.4
<b>Cash</b>	1.4	—

**QUALITY DISTRIBUTION\*\***

	<i>Composite (%)</i>	<i>Benchmark (%)</i>
<b>AAA</b>	67.4	70.7
<b>AA</b>	7.5	3.2
<b>A</b>	12.2	11.4
<b>BBB</b>	12.5	14.6
<b>&lt;BBB</b>	0.3	—

**INVESTMENT OBJECTIVES**

The Broad Market Core Composite is managed to generate income while providing safety of principal. We seek to consistently outperform the Bloomberg Barclays U.S. Aggregate Bond Index over time.

**INVESTMENT STRATEGY**

- Fundamental research and relative value analysis are the cornerstones of Galliard's investment decision making process
- Strategy emphasizes non-Treasury sectors including Corporates, Mortgage-Backed, and Asset-Backed securities
- Disciplined value investing process with broad diversification and an emphasis on risk control
- Market risk is managed to the Bloomberg Barclays U.S. Aggregate Bond Index benchmark

**PERFORMANCE RECAP**

Annualized investment performance as of June 30, 2021

<b>Annualized Performance*</b>	<b>2Q'21</b>	<b>YTD</b>	<b>1 Year</b>	<b>3 Year</b>	<b>5 Year</b>	<b>10 Year</b>
Composite (before inv. mgmt. fees)	2.14	(1.05)	0.70	6.21	3.66	4.13
Composite (after maximum fees)	2.07	(1.19)	0.40	5.89	3.35	3.82
Bloomberg Barclays U.S. Aggregate Bond Index	1.83	(1.60)	(0.33)	5.34	3.03	3.39

<b>Calendar Year Performance</b>	<b>2020</b>	<b>2019</b>	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>
Composite (before inv. mgmt. fees)	8.98	9.05	0.46	4.06	2.99	1.61	6.92	(2.26)	6.21	8.45
Composite (after maximum fees)	8.66	8.73	0.16	3.75	2.68	1.30	6.61	(2.55)	5.90	8.12
Bloomberg Barclays U.S. Aggregate Bond Index	7.51	8.72	0.01	3.54	2.65	0.55	5.97	(2.02)	4.21	7.84

\*Returns for periods less than one year are not annualized. Returns are in U.S. dollars. Returns designated as being "before investment management fees" include all income, realized and unrealized gains and losses, and all transactional costs. Returns designated as "after maximum fees" are the "before investment management fees" returns less the maximum investment management fee of .30% which may be charged by Galliard for management of each client's account. These returns may also be impacted by the effect of compounding and will be rounded to the nearest basis point. Galliard's advisory fees are disclosed in the firm's Form ADV Part 2 which is available upon request. Benchmark returns do not include potential transaction costs or management fees. For comparison purposes the benchmark is fully invested and includes the reinvestment of income. While it is believed that the benchmark used here represents an appropriate point of comparison for the composite referenced above, prospective investors should be aware that the volatility of the above referenced benchmark or index may be substantially different from that of the composite; and holdings in the composite may differ significantly from the benchmark or index if the investment guidelines and criteria are different than the composite.

\*\*The quality distribution shown represents the distribution of the individual holdings' composite ratings, as rated by S&P, Moody's, and Fitch. If S&P, Moody's, and Fitch all provide a credit rating, the composite rating is the median of the three agency ratings. If only two agencies provide ratings, the composite is the more conservative rating. If only one agency provides a rating, the composite rating reflects that agency's rating.

The Broad Market Core Composite consists of all fully discretionary separate accounts that do not use derivatives and is managed against the Bloomberg Barclays U.S. Aggregate Bond Index or equivalent indices. The composite strategy focuses on risk control and adding value through security selection. **The accounts in the composite are not insured by the FDIC, Federal Reserve Bank, nor guaranteed by Wells Fargo Bank, N.A. or any affiliate, including Galliard Capital Management, and may lose value. Past performance is not an indication of how the investment will perform in the future. FOR INSTITUTIONAL INVESTOR USE ONLY.**

Galliard Capital Management, Inc. ("Galliard") is a registered investment adviser and a wholly-owned, independently operated subsidiary of Wells Fargo Asset Management Holdings, LLC providing fixed income and stable value investment portfolio management for institutional clients.

Galliard Capital Management claims compliance with the Global Investment Performance Standards (GIPS®). GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

To receive a complete list and description of Galliard composites and/or a GIPS Composite Report, please contact Galliard Client Service at 612.667.3220 or galliardclientservice@galliard.com.